



# TGIF Agribusiness Limited

IPO Note

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IPO Details	
<b>Opening Date</b>	May 8, 2024
<b>Closing Date</b>	May 10, 2024
<b>Stock Exchange</b>	BSE SME
<b>Lot Size</b>	1,200 Shares
<b>Issue Price</b>	₹93 per share
<b>Issue Size</b>	Aggregating up to 6.39 Cr.
<b>Fresh Issue</b>	Aggregating up to 6.39 Cr.
<b>Offer for Sale</b>	-
<b>Application Amount</b>	₹1,11,600

IPO Objective	
1.	Purchase of agricultural equipment's & irrigation system.
2.	Working Capital Requirements
3.	General Corporate Purposes

Pre-Issue Shareholding		
Category	No. of Shares	% of Total Shares
Promoter & Promoter Group	18,96,200	99.80%
Public	3,800	0.20%

Promoter(s) of the Company	
1.	Niraj Chhaganraj Gemawat
2.	Rachana Niraj Gemawat

Competitive Strengths	
1.	Product selection and Quality control
2.	Diversified Product Range
3.	Experienced Management Team

Company Background	
○	TGIF Agribusiness, was incorporated in an LLP in 2014.
○	It is a horticulture company that focuses on open farming of Fruits and Vegetables.
○	TGIF's Star product is Pomegranate, along with which it farm produces Dragon Fruit and other seasonal veggies and fruits.
○	The firm serves both B2C and B2B as its business model in the western part of India.
○	As on November 30, 2023, the Company has 8 employees on its payroll.

Market Capitalization (In Cr.)	
Pre-Issue	Post-Issue
₹ 18	₹ 24

Financial Summary (In Lacs.)				
For the Period Ended	Mar-21	Mar-22	Mar-23	Nov-23
<b>Total Assets</b>	291.62	65.33	187.52	282.32
<b>Net Assets</b>	257.91	45.82	175.89	190.00
<b>Total Borrowing</b>	-	-	-	67.30
<b>Total Revenue</b>	181.59	207.13	232.29	171.79
<b>Profit After Tax</b>	38.19	115.47	130.08	81.40

Tentative Timeline	
<b>Opening Date</b>	May 8, 2024
<b>Closing Date</b>	May 10, 2024
<b>Basis of Allotment</b>	May 13, 2024
<b>Initiation of Refunds</b>	May 14, 2024
<b>Credit of Shares to Demat</b>	May 14, 2024
<b>Listing Date</b>	May 15, 2024



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## Company Background and Analysis

TGIF (The Great Indian Farms) Agribusiness, was incorporated in December 2023, which is a successor to the limited liability partnership "TGIF Agribusiness LLP," previously known as "ARV Farmpro LLP" which was established in 2014 by Niraj Chhaganraj Gemawat and his wife Rachna Gemawat.

Primarily a horticulture company, TGIF Agribusiness focuses on open farming of fruits and vegetables across over 110 acres of leased land in Ajari, Kasindra, and Kojra villages, Rajasthan. The company leases its land from Niraj Chhaganraj Gemawat (promoter), Rachna Gemawat (promoter), Niraj Chhaganraj Gemawat HUF, and Vipin Moharir.

Pomegranates are TGIF Agribusiness' primary crop, accounting for over 95% of its revenue. Additionally, the company cultivates dragon fruits, Sagwan trees, and occasionally lemon, watermelon, and chili.

TGIF Agribusiness employs various farming practices to ensure quality produce, including fruit thinning, leaf management, fruit protection, and soil moisture monitoring. The company primarily utilizes local farmers and workers, with supervision to maintain crop quality and quantity.

TGIF Agribusiness currently supplies the majority of its products to retailers, wholesalers, retail chain stores, hypermarkets, and mandis. Within the B2B model, customers visit the farms to evaluate the produce and negotiate prices. Looking ahead, the company plans to expand its reach through a B2C model called "Direct2home." This service will allow local customers to place orders directly, with products picked, packed, and delivered straight from the farm.

The company's product portfolio and revenue bifurcation are as follows –

1. Pomegranate
2. Dragon fruit – The newest product of the business.
3. Other seasonal vegetables & fruits like water melon, lemon & chilly
4. Sagwan – Sagwan are timber product, which take a long period of time to grow and become ready for sale and marketability.

(Amount in Lacs)

Particulars	Mar-21		Mar-22		Mar-23		Nov-23	
	Amt	%	Amt	%	Amt	%	Amt	%
Pomegranate	173.87	97.34	201.60	99.52	229.69	100.00	168.44	98.69
Lemon	1.68	0.94	0.98	0.48	-	-	-	-
Chilli	1.29	0.72	-	-	-	-	-	-
Water Melon	1.78	1.00	-	-	-	-	-	-
Dragon Fruit	-	-	-	-	-	-	2.23	1.31
<b>Total</b>	<b>178.62</b>	<b>100.00</b>	<b>202.58</b>	<b>100.00</b>	<b>229.69</b>	<b>100.00</b>	<b>170.67</b>	<b>100.00</b>

To Conclude, TGIF Agribusiness, established in 2014, is a leading horticulture company specializing in open farming of fruits and vegetables in Rajasthan. TGIF Agribusiness currently operates within a B2B model but plans to expand into the B2C market through its "Direct2home" service along with its newly added product i.e. Dragon Fruit.



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## Business Strategies

### 1. **Expand its domestic presence in existing and new markets:**

The company plans to aggressively penetrate domestic markets by expanding its sales network and deploying additional sales representatives to directly engage with customers. They will also focus on boosting sales through wholesale and retail channels.

### 2. **Expanding B2C business model:**

The company uses both B2B and B2C sales models. B2B focuses on selling directly to retail chains, wholesalers, and mandis. Previously, they also offered a "direct2home" B2C platform in Ahmedabad, delivering farm produce directly to consumers. This successful model is planned for expansion to other areas of the state to further boost sales revenue.

### 3. **Continue to invest in infrastructure facilities:**

The company prioritizes infrastructure development for sustained operations. They focus on cultivating specific fruits and vegetables across 110 leased acres near three villages in Rajasthan. To meet growing customer demand, they aim to expand their farms and distribution network, ensuring consistent delivery of fresh produce.

### 4. **Maintaining cordial relationship with their Farmers, Suppliers, Customer and employees:**

Strong stakeholder relationships (farmers, suppliers, customers, employees) drive growth. Dedication, focus, and timely deliveries built long-term customer loyalty. Strategic partnerships with farmers and suppliers are key to efficient supply chains and continued growth.



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## Competitive Scenario and Peer Mapping

### Competition

The Indian agriculture market is largely fragmented comprising of organized and unorganized sectors. Every district has its own clutch of unorganized agriculturists. The rates vary depending upon the demand supply pattern prevailing in the market. It faces High Bargaining Power both from Suppliers and Buyers end (B2B), hence it doesn't have much freedom to decide its price. The company however also faces competition from local farmers. The range of products and core competencies just provides the company with an edge in the competition.

### Peer Analysis:

**The comparison of the key performance indicators of the listed peers as of Mar-23 is given below –**

Particulars	TGIF Agribusiness Limited	Raghuvansh Agrofarms Limited	Bangalore Fort Farms Limited
	31st Mar 2023	31st Mar 2023	31st Mar 2023
Net Profit Margin	57%	38%	1%
EBITDA Margin	60%	52%	3%
Return on Capital Employed	73%	10%	0%
Return on Equity	74%	9%	0%
EPS (INR)	6.85	4.99	0.31

**The comparison of the key performance indicators of the listed peers as of Mar-22 is given below –**

Particulars	TGIF Agribusiness Limited	Raghuvansh Agrofarms Limited	Bangalore Fort Farms Limited
	31st Mar 2022	31st Mar 2022	31st Mar 2022
Net Profit Margin	57%	22%	1%
EBITDA Margin	61%	29%	4%
Return on Capital Employed	245%	11%	8%
Return on Equity	252%	10%	2%
EPS (INR)	6.08	4.93	0.31

**The comparison of the key performance indicators of the listed peers as of Mar-21 is given below –**

Particulars	TGIF Agribusiness Limited	Raghuvansh Agrofarms Limited	Bangalore Fort Farms Limited
	31st Mar 2021	31st Mar 2021	31st Mar 2021
Net Profit Margin	21%	21%	1%
EBITDA Margin	28%	30%	4%
Return on Capital Employed	14%	10%	8%
Return on Equity	15%	9%	2%
EPS (INR)	2.01	3.84	0.31

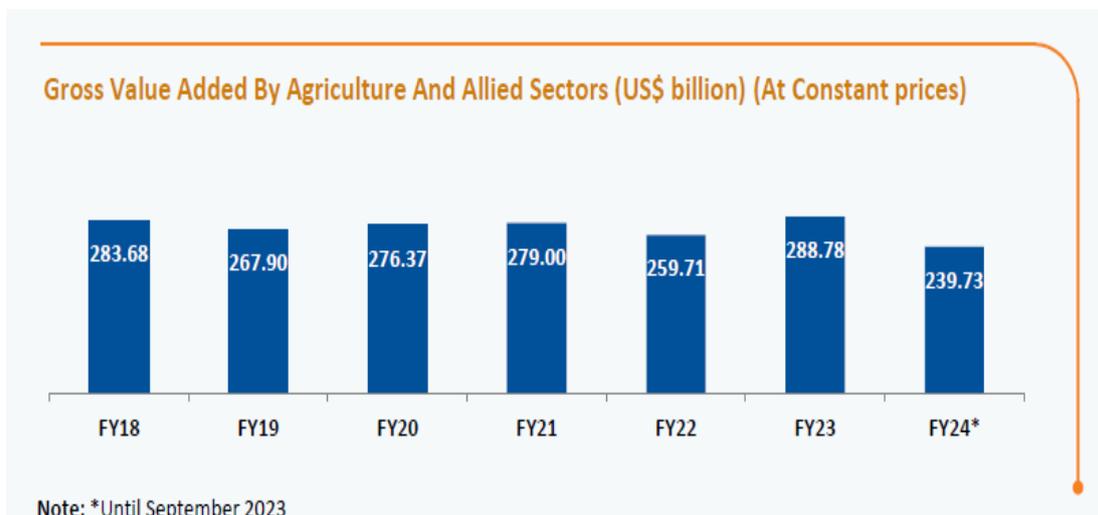
## Industry Overview

Exhibit 1: Indian Horticulture Production during the last 10 Years.

Annexure-I										
State-wise Horticulture production during the last 10 years										
States/UTs	Production in Lakh Tonne									
	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23 (2 <sup>nd</sup> Adv.Est.)
Andhra Pradesh	209.72	158.83	175.34	240.83	247.59	270.50	283.27	267.66	259.99	276.93
Arunachal Pradesh	5.32	5.48	4.17	2.09	1.78	1.73	1.73	1.77	1.82	1.85
Assam	55.46	71.15	64.81	59.14	60.01	62.42	64.33	64.67	68.27	68.97
Bihar	192.39	185.92	187.58	188.81	201.55	210.28	206.85	225.95	229.58	231.98
Chhattisgarh	75.25	80.29	88.21	94.39	98.40	98.09	98.38	96.52	97.97	95.00
Gujarat	208.13	215.90	233.62	234.02	225.04	228.98	235.26	242.07	262.43	256.43
Haryana	62.85	61.64	70.24	70.93	80.75	86.51	77.31	71.80	67.48	64.75
Himachal Pradesh	25.63	24.04	27.09	24.52	24.26	22.86	27.39	25.48	26.82	26.98
Jammu & Kashmir	34.75	31.78	35.34	36.84	36.15	37.86	38.91	35.82	43.19	44.25
Jharkhand	51.65	52.58	43.58	44.68	45.78	46.43	47.65	50.95	53.85	55.77
Karnataka	186.94	203.71	195.70	212.99	215.49	195.01	190.69	220.48	220.53	197.84
Kerala	108.85	79.56	100.47	99.26	108.54	102.27	100.24	101.59	102.33	104.49
Madhya Pradesh	197.76	216.43	227.77	266.44	268.90	289.39	313.59	337.04	353.14	372.91
Maharashtra	242.65	204.10	201.60	219.94	247.20	227.56	269.08	267.98	307.74	299.82
Manipur	8.13	8.14	8.09	8.72	8.29	8.40	9.48	8.77	9.12	9.13
Meghalaya	9.79	10.27	10.14	10.76	9.47	10.27	10.21	10.07	10.06	10.44
Mizoram	8.36	8.82	5.87	6.25	6.23	6.61	6.47	7.06	7.06	7.07
Nagaland	9.54	9.54	9.95	10.70	10.16	8.47	8.47	8.29	8.22	8.75
Odisha	121.69	121.45	116.86	118.00	118.65	116.62	115.20	129.58	129.49	134.78
Punjab	55.75	59.31	62.21	65.12	69.65	73.60	78.31	82.16	86.64	90.92
Rajasthan	25.00	29.44	39.22	43.88	40.24	40.17	42.71	45.46	45.24	44.58
Sikkim	2.32	2.10	2.12	3.00	3.68	4.10	4.10	2.79	3.00	3.31
Tamil Nadu	219.66	190.93	188.20	181.48	171.68	159.96	175.03	188.79	208.50	213.50
Telangana	87.32	88.32	79.76	36.55	53.89	53.66	57.35	54.94	50.91	37.73
Tripura	16.17	16.80	16.99	14.31	14.22	14.30	14.44	14.86	18.41	17.81
Uttar Pradesh	257.89	339.62	368.28	388.63	388.28	388.93	376.55	408.14	440.95	462.05
Uttarakhand	17.49	19.55	16.59	16.61	17.31	17.71	18.03	17.90	17.89	17.85
West Bengal	266.78	303.98	272.46	300.08	324.77	318.76	325.08	348.62	332.07	354.82
Others	10.27	10.14	9.62	7.44	8.82	9.06	8.59	8.84	9.11	8.51
<b>Total</b>	<b>2773.52</b>	<b>2809.86</b>	<b>2861.88</b>	<b>3006.43</b>	<b>3106.75</b>	<b>3110.52</b>	<b>3204.71</b>	<b>3346.03</b>	<b>3471.79</b>	<b>3519.21</b>

(Source: Prospectus)

Exhibit 2: Gross Value Added by Agriculture Sector in India.



(Source: Ibef.org)



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### Indian Agricultural Sector –

The food grain production in the Country has recorded a consistent growth during the past years. The total food grain production has increased to 329.69 Million Tonne from 252.03 Million Tonne in 2014-15. The compound Annual Growth Rate (CAGR) of food grain production over the period was 3.41%.

According to Inc42, the Indian agricultural sector is predicted to increase to US\$ 24 billion by 2025. Indian food and grocery market is the world's sixth largest, with retail contributing 70% of the sales. India's agricultural and processed food products exports stood at US\$ 43.37 billion in FY23 (April 2022-January 2023).

Furthermore, India holds the second-largest position globally in vegetable and fruit production, leading in several key crops. This sustained growth is attributed to proactive government policies, improved technologies, and effective management practices. The Mission for Integrated Development of Horticulture (MIDH) further supports this sector by focusing on area expansion, production growth, and post-harvest infrastructure development.

Rapid population expansion in India is the main factor driving the industry. The rising income levels in rural and urban areas, which have contributed to an increase in the demand for agricultural products across the nation, provide additional support for this. In accordance with this, the market is being stimulated by the growing adoption of cutting-edge techniques including blockchain, artificial intelligence (AI), geographic information systems (GIS), drones, and remote sensing technologies, as well as the release of various e-farming applications.

Some of the recent major Government initiatives in the sector are as follows

1. In the Union Budget 2023-24:
  - Rs. 1.24 lakh crore (US\$ 15.9 billion) has been allocated to the Department of Agriculture, Cooperation and Farmers' Welfare.
  - Rs. 8,514 crores (US\$ 1.1 billion) has been allocated to the Department of Agricultural Research and Education.
2. The Indian government is planning to launch Kisan Drones for crop assessment, digitization of land records, and spraying of insecticides and nutrients.
3. Government has set up a special fund called the Food Processing Fund (FPF) of approximately US\$ 265 million in the National Bank for Agriculture and Rural Development (NABARD) for extending affordable credit to designated food parks and food processing enterprises in the designated food parks.
4. NABARD will assist in the creation of a blended capital fund with a focus on the agricultural start-up ecosystem which will be used to fund agriculture and rural enterprise start-ups that are related to the farm product value chain.

(Source: Prospectus)



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### Key Managerial Personnel

**Bharat Bhupendrakumar Thaker**, aged 50 years, is the Managing Director of the Company. He has been associated with the Company since its incorporation. He holds a Bachelor's degree in Commerce. He is having experience of 25 years of extensive experience in Business Operations Management, Accounting, Administration, Strategic Analytics and overall Management and is responsible for the overall management of the Company. Further, he has an experience of around 9 years in the business of farming and agricultural industry.

**Niraj Chhaganraj Gemawat**, aged 50 years, is one of the Promoter and the Chairman of the Company. He has been associated with the Company since its incorporation. He has completed Post Graduation in Management (MBA) and a Bachelor in Engineering (B.E). He has work experience of 26 years in the field of business development and management of finance functions and is responsible for the overall management, finance and internal controls systems of the Company. Further, he has an experience of around 9 years in the business of farming and agricultural industry.

**Rachana Niraj Gemawat**, aged 47 years, is one of the Promoter of the Company. She has completed her Executive Diploma in Marketing and Bachelor's Degree in Dental Surgery. She has an experience of around 20 years in the field of business development and dental business.

**Indrajeet Anath Mitra**, aged 51 years, is the Non-Executive Director of the Company. He has completed his Master of Computer Application and Bachelor of Science (B.Sc.). He has an experience of 23 years in the business mainly specializing in developing software for networking monitoring probes, protocol stacks, embedded systems, and business application development.

**Vishal Rameshbhai Shah**, aged 48 years, is the Independent Director of the Company. He has completed his education Bachelor of Commerce. He has an experience of over 20 years of experience as an Industrialist. Expertise in areas ranging from business, and administration to production and marketing products and services in the home comfort products and PU foam industry.

**Geetika Bhushan Saluja**, aged 50 years, is an Independent Director of the Company. She has completed her Master of Science. She has an experience of around 26 years in the fields of education, environment, entrepreneurship and environment.

**Jani Hursh Pareshkumar**, aged 39 years, is an Independent Director of the Company. He has completed his Bachelor of Laws and Bachelor of Science. He is also a Member of the Bar Council of India. He has an experience of around 16 years in the legal field.

To conclude, the company has 2 promoters but only one of them has experience related to the Industry. The Remaining Directors and Key Managerial Personnel of the company also have decent knowledge and experience in their respective fields which helps in the overall growth of the company but are new to the Industry.



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## Financial Snapshot

<b>Profit and Loss Statement</b>				<b>(In Lacs)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Nov-23</b>
Revenue from Operations	178.61	202.58	229.69	170.67
Other Income	2.98	4.55	2.60	1.12
<b>Total Income</b>	<b>181.59</b>	<b>207.13</b>	<b>232.29</b>	<b>171.79</b>
<b>Expenses</b>				
Cost of Material Consumed	49.86	24.08	43.75	23.09
Employee benefits expense	44.38	25.43	22.93	39.30
Finance costs	0.09	0.06	0.09	0.15
Depreciation and Amortization expense	13.80	10.57	8.95	5.67
Other expenses	34.55	30.11	26.06	22.00
<b>Total Expenses</b>	<b>142.68</b>	<b>90.25</b>	<b>101.78</b>	<b>90.21</b>
<b>Earnings Before Interest, Taxes, Depreciation &amp; Amortization</b>	<b>49.82</b>	<b>122.96</b>	<b>136.95</b>	<b>86.28</b>
<b>EBITDA Margin</b>	<b>28%</b>	<b>61%</b>	<b>60%</b>	<b>51%</b>
<b>Profit/(Loss) before exceptional items and tax</b>	<b>38.91</b>	<b>116.88</b>	<b>130.51</b>	<b>81.58</b>
Exceptional items	-	-	-	-
<b>Profit/(Loss) before tax</b>	<b>38.91</b>	<b>116.88</b>	<b>130.51</b>	<b>81.58</b>
<b>Tax Expense</b>				
Current Tax	0.72	1.41	0.43	0.18
<b>Total Tax Expense</b>	<b>0.72</b>	<b>1.41</b>	<b>0.43</b>	<b>0.18</b>
<b>Profit/(Loss) for the year</b>	<b>38.19</b>	<b>115.47</b>	<b>130.08</b>	<b>81.40</b>
<b>Net Profit Margin</b>	<b>21%</b>	<b>56%</b>	<b>56%</b>	<b>47%</b>

<b>Balance Sheet</b>				<b>(In Lacs)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Nov-23</b>
<b>EQUITY AND LIABILITIES</b>				
<b>1. Shareholders' funds</b>				
Share Capital	257.91	45.82	175.89	190.00
Reserves and surplus	-	-	-	-
<b>Total Equity</b>	<b>257.91</b>	<b>45.82</b>	<b>175.89</b>	<b>190.00</b>
<b>2. Non-current liabilities</b>				
Long Term Borrowings	-	-	-	-
<b>Total Non-current liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>3. Current liabilities</b>				
Short-term borrowings	-	-	-	67.30
Trade payables	-	-	-	-
(i) MSME	-	-	-	-
(ii) Other than MSME	30.17	16.43	9.78	18.82
Other current liabilities	2.52	1.37	1.23	5.80
Short-term provisions	1.02	1.71	0.62	0.40
<b>Total Current liabilities</b>	<b>33.71</b>	<b>19.51</b>	<b>11.63</b>	<b>92.32</b>
<b>Total Liabilities</b>	<b>33.71</b>	<b>19.51</b>	<b>11.63</b>	<b>92.32</b>
<b>Total Equity and Liabilities</b>	<b>291.62</b>	<b>65.33</b>	<b>187.52</b>	<b>282.32</b>



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<b>Balance Sheet</b>					<b>(In Lacs)</b>
<b>ASSETS</b>					
<b>1. Non-current assets</b>					
Fixed Assets					
a) Tangible Assets	166.63	28.51	31.55	27.28	
<b>Total Non-Current assets</b>	<b>166.63</b>	<b>28.51</b>	<b>31.55</b>	<b>27.28</b>	
<b>2. Current assets</b>					
Current Investments					
Inventories	-	-	-	-	
Trade receivables	1.52	1.68	-	68.41	
Cash and cash equivalents	33.43	3.69	48.10	7.64	
Short-term loans and advances	8.75	9.26	8.55	7.71	
<b>Total Current assets</b>	<b>124.99</b>	<b>36.83</b>	<b>155.97</b>	<b>255.03</b>	
<b>Total Assets</b>	<b>291.62</b>	<b>65.34</b>	<b>187.52</b>	<b>282.31</b>	

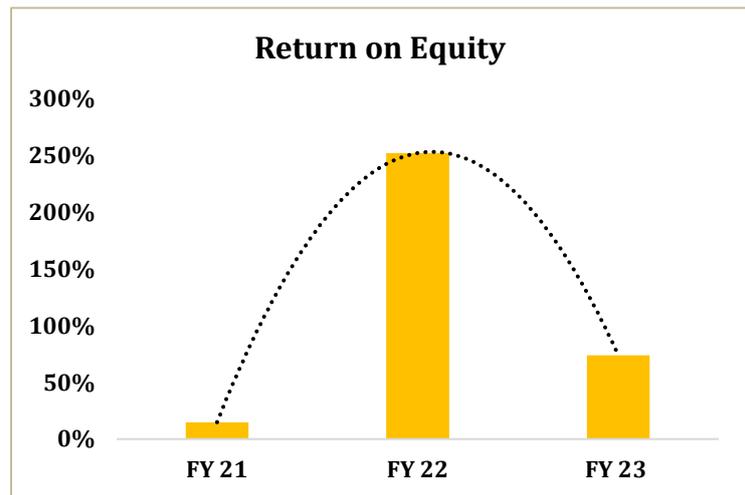
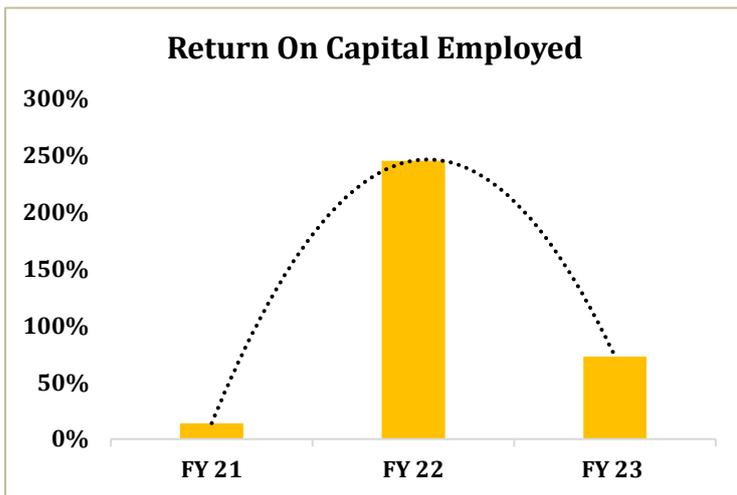
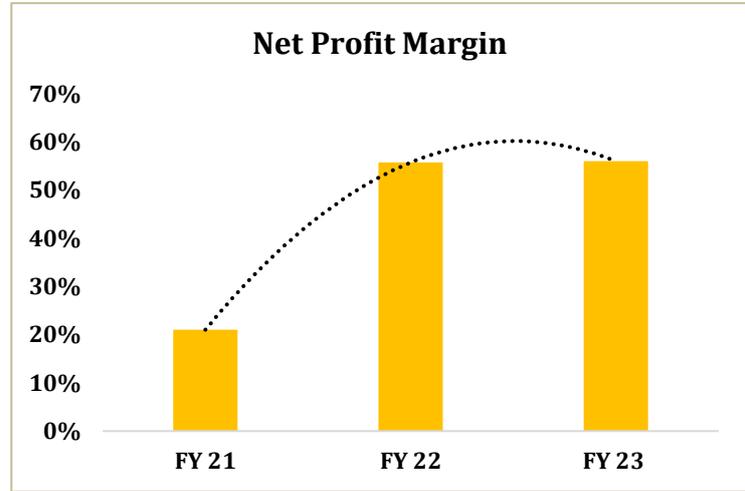
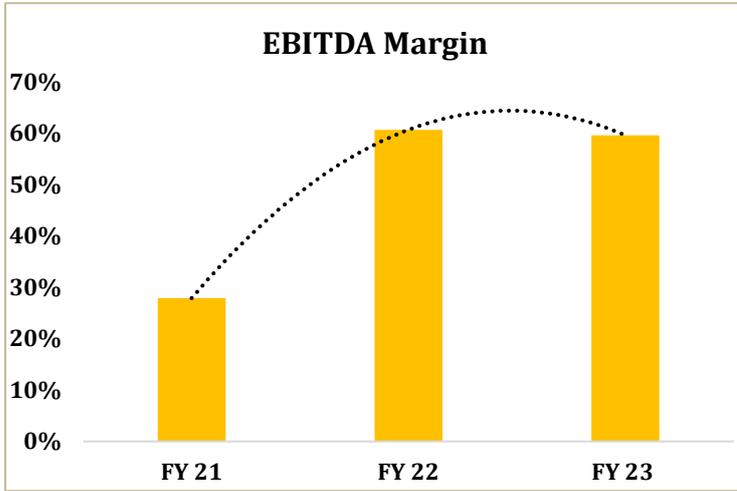
<b>Cash Flow Statement</b>					<b>(In Lacs)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Nov-23</b>	
Net Cash Flow from Operating Activities	85.04	106.67	132.14	31.94	
Net Cash Flow from Investing Activities	-58.98	191.16	-87.73	-72.39	
Net Cash Flow from Financing Activities	-	-327.57	-	-	

<b>Ratio Sheet</b>				
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Nov-23*</b>
<b>Per Share Data</b>				
Diluted EPS	2.01	6.08	6.85	3.54
BV per share	9.97	1.77	6.80	32.45
<b>Operating Ratios</b>				
EBITDA Margins	27.89%	60.70%	59.62%	50.55%
PAT Margins	21.03%	55.75%	56.00%	35.54%
Inventory days	-	-	-	-
Debtor days	3.11	3.03	-	97.80
Creditor days	220.86	249.04	81.59	198.88
<b>Return Ratios</b>				
RoCE	14%	245%	73%	14%
RoE	15%	252%	74%	11%
<b>Valuation Ratios**</b>				
EV/EBITDA	4.51	0.34	0.93	6.95
Market Cap / Sales	13.47	11.88	10.48	9.40
P/E	46.27	15.30	13.58	26.28
Price to Book Value	9.33	52.52	13.68	2.87
<b>Solvency Ratios</b>				
Debt / Equity	-	-	-	0.08
Current Ratio	3.71	1.89	13.41	2.76
Quick Ratio	3.71	1.89	13.41	2.76
Asset Turnover	0.61	3.10	1.22	0.60
Interest Coverage Ratio	400.22	1,873.17	1,422.22	537.40

\*Annualized Figures

\*\*Valuation Ratios are calculated using the current Issue Price.

**Financial Charts**





# TGIF Agribusiness Limited

IPO Note

Recco – **AVOID**



## Key Risk Factors

1. There are outstanding legal proceedings involving company/promoters/promoter group amounting to ₹334.63 Lakhs regarding legal compliance or tax filings.
2. Since it's an Agricultural Business, it is prone to risks such as natural but unfavourable weather conditions.
3. The company earns majority of its revenue from 2 states – Gujarat and Rajasthan.
4. Top 5 customers contribute to majority of the company's revenues from operations i.e. 87%, 99%, 89% and 73% for the period November 30, 2023, Fiscal year 2023, 2022 and 2021 respectively.
5. Excessive dependence on single (Pomegranate) or limited number of products may have an adverse effect on the operation and result of operations.



# TGIF Agribusiness Limited

IPO Note

Recco – **AVOID**



## Track Record of Lead Manager

The lead manager to the issue is Hem Securities Limited. A table has been set below highlighting the details of the IPO of the last 10 companies handled by the Lead Manager in recent times –

### Hem Securities Limited –

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	Blue Pebble Limited	18.14	168.00	Apr 03, 2024	318.00
2.	Aspire & Innovative Advertising Limited	21.97	54.00	Apr 03, 2024	81.6
3.	Enfuse Solutions Limited	22.44	96.00	Mar 22, 2024	118.00
4.	Sona Machinery Limited	51.82	143.00	Mar 13, 2024	174.00
5.	Megatherm Induction Limited	53.91	108.00	Feb 05, 2024	338.00
6.	Harshdeep Hortico Limited	19.09	45.00	Feb 05, 2024	59.00
7.	New Swan Multitech Limited	33.11	66.00	Jan 18, 2024	85.8
8.	Shri Balaji Valve Components Limited	21.60	100.00	Jan 03, 2024	247.00
9.	Shanti Spintex Limited	31.25	70.00	Dec 27, 2023	66.10
10.	Siyaram Recycling Industries Limited	22.96	46.00	Dec 21, 2023	87.00

The company has had 20 mandates in the past year (2023) and has 8 Mandates till now in the current Year.

\*CMP for the above-mentioned companies is taken as of 6<sup>th</sup> May 2024.

As per the offer document, from the above-mentioned mandates, only Sona Machinery Limited opened at a discount and the remaining mandates have opened at premiums on the listing date.



## TGIF Agribusiness Limited

IPO Note

Recco – **AVOID**



### Recommendation

The company has been in the industry since 2014 and thus has good experience in the industry. The management overview of the company is not very satisfactory with only one of its promoters having good experience in the core industry.

The Post IPO P/E on the annualized basis of the company is 26.28. Which makes the issue Fully and Fairly Priced. The Industry P/E is 85.33.

The company has shown good growth in the Top Line Financials but the concern here is majority of its revenue comes from a single product and that too from only 2 states. This shows over-dependency. The company is still exploring its product offerings and the objectives of the IPO are common as it does not expand its production capacity to meet the industry demand. Thus, we recommend to **AVOID** this IPO.



## TGIF Agribusiness Limited

IPO Note

Recco – **AVOID**



### Disclaimer

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