



IPO Details			Company Background				
<b>Opening Date</b>	Feb 13, 2024		<ul style="list-style-type: none"> <li>Vibhor Steel Tubes Limited was originally incorporated in the year 2003 and has its registered office in Hisar, Haryana, India.</li> <li>The company manufacturers and exporters of Mild Steel/Carbon Steel ERW Black and Galvanized Pipes, Hallow Steel Pipe, Cold rolled Steel (CR) Strips/ Coils.</li> <li>The company 2 decades old manufacturer, exporter and supplier of steel pipes and tubes to various heavy engineering industries in India.</li> <li>As of January 24, 2024, the Company had 640 permanent employees on its payroll.</li> </ul>				
<b>Closing Date</b>	Feb 15, 2024						
<b>Stock Exchange</b>	NSE, BSE						
<b>Lot Size</b>	99 Shares						
<b>Issue Price</b>	₹141 to ₹151 per share						
<b>Issue Size</b>	Aggregating up to 72.17 Cr.						
<b>Fresh Issue</b>	Aggregating up to 72.17 Cr.						
<b>Offer for Sale</b>	-						
<b>Application</b>	Min. Inv. - ₹ 14,949 (99						
<b>Amount (Price at Upper Band)</b>	shares) Max. Inv. - ₹ 1,94,337 (1287 shares)						
IPO Objective			Market Capitalization (In Cr.)				
1. Funding of working capital requirements of the Company.			<b>Pre-Issue</b>		<b>Post-Issue</b>		
2. General corporate purposes.			₹ 214		₹ 286		
Pre-Issue Shareholding			Financial Summary (In Cr.)				
<b>Category</b>	<b>No. of Shares</b>	<b>% of Total Shares</b>	<b>For the Period Ended</b>	<b>Mar-21</b>	<b>Mar-22</b>	<b>Mar-23</b>	<b>Sept-23</b>
Promoter & Promoter Group	1,39,33,000	98.24%	<b>Total Assets</b>	172.93	248.54	293.63	376.48
Public	2,50,000	1.76%	<b>Net Assets</b>	60.49	71.97	93.20	101.76
<b>Promoter of the Company</b>			<b>Total Borrowings</b>	74.22	127.05	152.38	186.68
1. Vijay Kaushik			<b>Total Revenue</b>	511.51	818.48	1,114.38	531.24
2. Vibhor Kaushik			<b>Profit After Tax</b>	0.69	11.33	21.07	8.52
3. Vijay Laxmi Kaushik			Tentative Timeline				
4. M/s Vijay Kaushik HUF			<b>Opening Date</b>	Feb 13, 2024			
Competitive Strengths			<b>Closing Date</b>	Feb 15, 2024			
1. Association with Jindal Pipes Limited.			<b>Basis of Allotment</b>	Feb 16, 2024			
2. Strategic location of manufacturing Units.			<b>Initiation of Refunds</b>	Feb 19, 2024			
3. Experienced Promoters and senior management team.			<b>Credit of Shares to Demat</b>	Feb 19, 2024			
4. International Accreditations.			<b>Listing Date</b>	Feb 20, 2024			
5. Export of finished goods.							
6. Well-developed distribution and marketing network.							
7. Integrated manufacturing facility.							
8. Stable Financial.							



### Company Background and Analysis

Vibhor Steel Tubes Limited was incorporated on April 16, 2003. The Company manufactures and exports Mild Steel/Carbon Steel ERW Black and Galvanized Pipes, Hollow Steel Pipe, Cold rolled Steel (CR) Strips/Coils. Company is 2 decades old manufacturer, exporter and supplier of steel pipes and tubes to various heavy engineering industries in India. Steel pipes and tubes can be used for many purposes such as steel pipes for frames and shafts, steel pipes for bicycle frames, steel pipes for furniture, CDW pipes for shockers, steel pipes for various structural purposes, steel pipes for various engineering purposes etc. Company has a very wide range of steel pipes and tubes products. The lengths of the steel pipes & tubes in different ranges unless otherwise specified by the customers. Company manufactures steel pipes and tubes in various shapes and size such square, round, rectangular and elliptical or any special shape.

### The product range of the company is mentioned below -

1. ERW ("Electric Resistance Welded") Pipes: The Electric Resistance Welded Pipes are manufactured from high-quality continuous cast, fully killed, control-rolled, low-carbon steel coils which are procured from trusted vendors. The raw material is turned into the final product after being processed in carefully supervised and technically digitized high-end tube mills.
2. Hot -Dipped Galvanized Pipes: Corrosion resistant pipes, i.e. Galvanized Pipes are manufactured at the plant in large quantities, using high-end Zinc to coat. Having a cover of protective zinc, these pipes have maximum resistance to corrosion, increasing their life expectancy. Apart from preventing rust, this process is equally effective in dry and indoor environments.
3. Hollow Sections Tubes: ERW Pipes are also manufactured in Hollow sections shapes i.e. square and rectangular.
4. Crash Barrier: Crash Barrier are manufactured through GI Mild Steel.

Company is working with Jindal Pipes Limited since 2003. Company manufactures & supplies the finished goods for "Jindal Pipes Limited" ("Jindal") vide the renewed agreement dated April 01, 2023, under the brand name "Jindal Star". Company has a long-term agreement for the six (6) years with the Jindal. Under the agreement Jindal will provide orders with a minimum quantity of 1,00,000 MT per annum to fill majority capacity of Unit I & Unit II of the Company.

Even though the company has a long-term agreement but not the exclusive agreement, as per the agreement there are no restrictions on the Company that they cannot sell their products in open market without the brand name of Jindal Star.

In November 2023, Company have received allotment letter of land for setting up a new facility of Vibhor Steel Tubes Limited in Orisa as the Orisa is the biggest market of Iron & it will help the company to reduce cost of raw material & improve margins in future. Expected timeline for production is in Fiscal 2025.

To conclude, Since Vibhor Steel Tubes Limited has vast experience in the industry in which the company operates. Company derives most of is from Jindal Pipes Limited, i.e., contributing up to 93% of their revenue from operations.



## **Business Strategies**

### **1. Expansion of its footprint in international market -**

The company has successfully exported finished goods under the brand name “Jindal Star” around 10 countries across the globe. Company plans to continue the strategy of diversifying and expanding its presence in these regions for the growth of the business.

### **2. Continue to enhance core strengths by attracting, retaining and training qualified personnel -**

As competition for qualified personnel increases among engineering and manufacturing companies in India, company seek to improve competitiveness by increasing its focus on training staff. Company offers its engineering and technical personnel a wide range of work experience and learning opportunities by providing them with continuous training in latest systems, techniques and knowledge upgradation.

### **3. Continue to improve operating efficiencies through technology enhancements -**

In line with its proposed expansion plans, company intends to further develop technology systems in order to increase asset productivity, operating efficiencies and strengthening its competitive position.

### **4. Strengthen company’s Goodwill -**

Considering its current market presence with customers in diversified sectors and geographies in order to further penetrate the market, Company intends to make consistent efforts to strengthen its own goodwill with the help of Jindal Pipes Limited and enhance brand visibility for attaining parity with industry peers.



**Competitive Scenario and Peer Mapping**

**Competition**

The global steel pipes and tubes market is highly competitive, with the presence of numerous large and medium-sized players. The market is dominated by a few key players, who hold a significant market share. The industry has low barriers to entry. The bargaining power with the customers is high in the sector in which the company operates.

**Peer Analysis**

**The comparison of the key performance indicators of the listed peers as of Mar-21 is given below –**

Particulars	Vibhor Steel Tubes Limited	APL Apollo Tubes Limited	Hi-Tech Pipes Limited	Goodluck India Limited	Rama Steel Tubes Limited
	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021
Net Profit Margin	0.13%	4.80%	1.11%	1.91%	2.55%
EBITDA Margin	3.70%	7.99%	10.50%	7.44%	3.83%
Return on Capital Employed	13.74%	25.93%	8.00%	16.21%	11.36%
Return on Equity	0.64%	24.07%	21.26%	7.81%	12.00%
EPS (INR)	0.49	14.42	1.34	12.26	0.29

**The comparison of the key performance indicators of the listed peers as of Mar-22 is given below –**

Particulars	Vibhor Steel Tubes Limited	APL Apollo Tubes Limited	Hi-Tech Pipes Limited	Goodluck India Limited	Rama Steel Tubes Limited
	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022
Net Profit Margin	1.39%	4.74%	1.98%	2.87%	3.52%
EBITDA Margin	3.63%	7.24%	4.89%	7.00%	5.47%
Return on Capital Employed	23.68%	27.69%	28.15%	24.80%	23.75%
Return on Equity	8.73%	25.12%	13.89%	16.09%	21.43%
EPS (INR)	7.99	24.73	2.43	28.85	0.65

**The comparison of the key performance indicators of the listed peers as of Mar-23 is given below –**

Particulars	Vibhor Steel Tubes Limited	APL Apollo Tubes Limited	Hi-Tech Pipes Limited	Goodluck India Limited	Rama Steel Tubes Limited
	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023
Net Profit Margin	1.89%	3.97%	1.56%	2.83%	2.02%
EBITDA Margin	4.10%	6.32%	4.25%	6.64%	3.81%
Return on Capital Employed	30.53%	24.07%	18.73%	22.83%	15.49%
Return on Equity	12.23%	21.36%	10.32%	14.55%	11.95%
EPS (INR)	14.85	23.14	2.26	31.88	0.57



**Industry Overview**

Exhibit 1: Country-wise exports of Steel tubes and pipes in FY23.

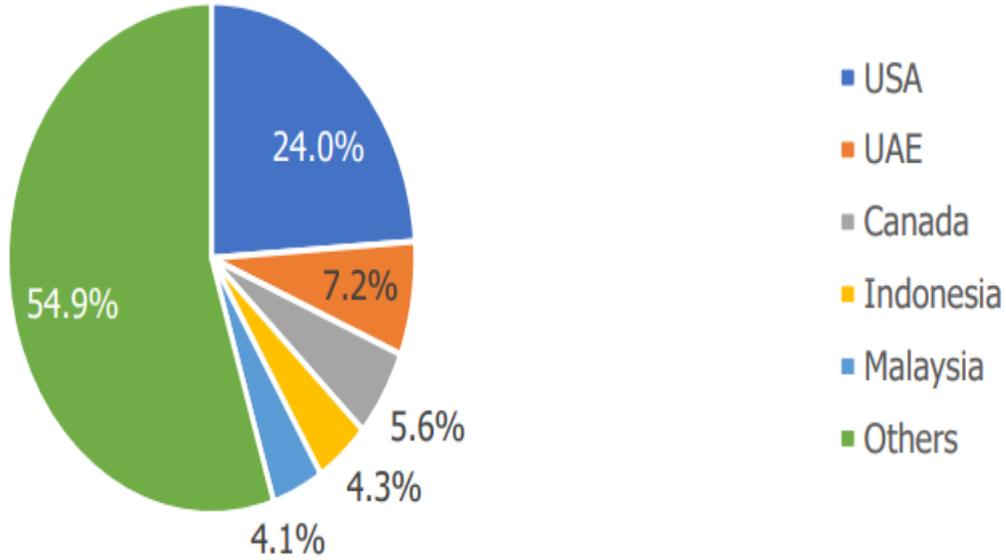
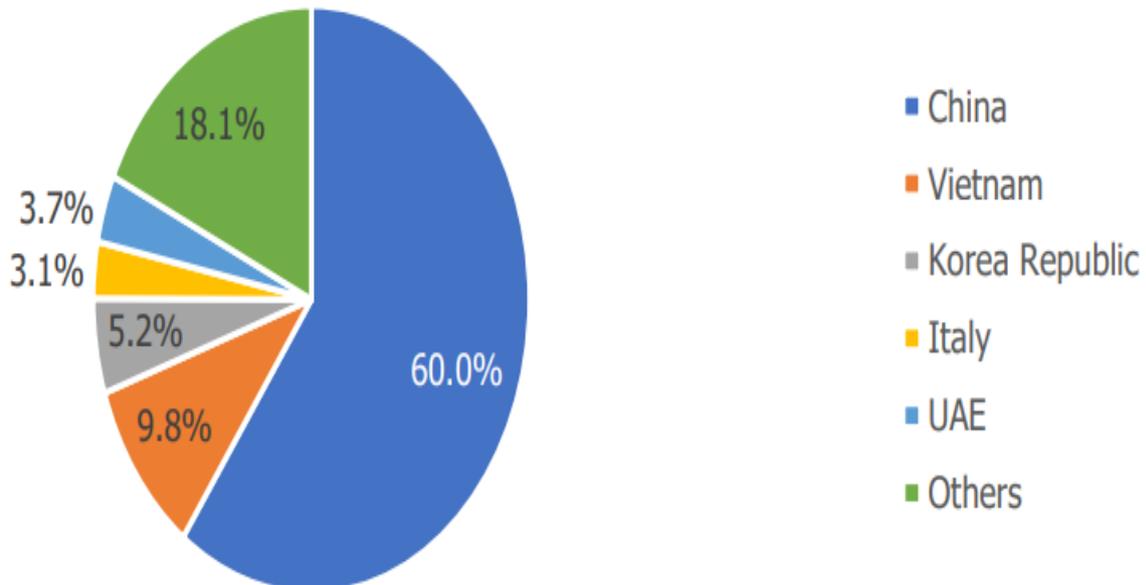


Exhibit 2: Country-wise Imports of Steel tubes and pipes in FY23.



(Source: Prospectus)



## **Indian Steel Pipes & Tubes**

Steel tubes and pipes are cylindrical structures made of steel that are generally in hollow shape. However, different shapes, sizes and grades are used to cater the requirements of various industries. India is one of the established manufacturers of steel pipes globally, which is one of the most important subindustries of the Indian steel sector. Construction, Railways, Oil & gas, agriculture, real estate are some of the key consumers of steel pipes and tubes.

The usage of steel tubes and pipes is significant in construction activities and building infrastructure. These materials are used in the construction sector for creating structural elements such as columns, beams, and trusses in order to provide strength and support the formation of building. They are also used in water infrastructure such as water supply for drinking water, plumbing, drainage, and sewerage systems. Apart from this, they are also used by manufacturing sector including oil and gas pipelines, agricultural equipment, automobile components, electrical cable conduits etc.

Various initiatives and policies have been adopted by the Government to promote domestic steel production through Make in India initiative and National Steel Policy (NSP) 2017. The NSP envisages development of valueadded products such as alloy steel & electrical steel in the domestic market. Overall, the increase in demand for steel tubes and pipes will contribute towards the country's growth and development, making them an important element of the country's infrastructure and manufacturing sectors.

### **Domestic Production and Consumption**

The production of steel tubes and pipes grew at a CAGR of about 10% in the past 5 years from FY19-FY23. Of these years, the industry has witnessed a decline only in FY21 due to the outbreak of Covid-19. During FY23, the production increased by 27.3% y-o-y backed by healthy domestic demand. During YTD FY24, the production of steel tubes and pipes increased by 16.2% on a y-o-y.

### **Trend in Exports and Imports**

#### **Exports**

The exports of steel tubes and pipes have grown at a CAGR of 3.6% during the past five years from 1,124 thousand tonne in FY19 to 1,294 thousand tonne in FY23. The export market has always been on a steady rise except for FY21 as the outbound shipments were affected by the pandemic. However, they grew by 20.5% y-o-y in FY22 after the easing of lockdown and restrictions.

#### **Imports**

The inbound shipments have observed a decline of 12% CAGR in the last five years from 883 thousand tonne in FY19 to 529 thousand tonne in FY23. During the past three years, the imports have remained flattish. However, the imports have increased significantly from 104 thousand tonne in YTD FY23 to 150 thousand tonne YTD FY24.

(Source: Prospectus)



### Key Managerial Personnel

**Vijay Kaushik**, aged 70 years, is the Promoter and is currently designated as Chairman and Director of the Company. He did his schooling in Hisar and a full-time graduation from Government College Hisar in 1972 and subsequently he did LLB from Delhi University in 1975. Before stepping into current Business, he did practice as a lawyer with his father for 3 years from 1975 to 1978. Then started business as manufacturer in 1978 in manufacturing of Harrow Disc Agriculture, coal rolling of stainless-steel coils and steel pipes and he has more than 40 years of experience in manufacturing business. He has the experience of more than 20 years in the Line of ERW Pipes and tubes. He is also a director in Jindal Drilling and Industries Ltd, (A flagship company of DP Jindal Group). He handles sourcing, finance function for the company.

**Vibhor Kaushik**, aged 40 years, is the Promoter and is currently designated as Managing Director of the Company. He did his schooling in Hisar, and he is qualified electrical engineering from the university of Arizona State University (USA) in 2006. He has been managing the factory from the last 17 years as a managing director. The factory performance and capacity has increased multiple folds after his presence in the factory.

**Vijay Laxmi Kaushik**, aged 67 years, is the Promoter and is currently designated as Whole Time Director of the Company. She did her schooling in Gurgaon and a full-time graduation from Government college Gurgaon in 1976. She has more than 25 years of experience.

**Pratima Sandhir**, aged 40 years, and is currently designated as Whole Time Director of the Company. She did her schooling in Hisar and a full-time graduation in Journalism and Communication. She has more than 08 years of experience.

**Pankaj Kumar Rai**, aged 33 years, and is currently designated as Executive Director of the Company. He did his schooling from Dhamoun high school, Bihar in 2006 and a full-time graduation in B.A (History, Economics, Pol. science) from Bihar University, Patna in 2012. He is responsible for handling and managing the daily operations of the Company. He has an experience of more than 16 years in Steel Industry.

**Shiv Kumar Singhal**, aged 62 years, and is currently designated as Non-Executive Independent Director of the Company. He is a Qualified Fellow member of the Institute of Company Secretaries of India (ICSI) and a Graduate in Commerce from Meerut University. He is currently working in Maharashtra Seamless Limited (D.P Jindal Group) as President Commercial from 1989 and has more than 34 years of experience in the Steel Industry.

**Abhiram Tayal**, aged 70 years, and is currently designated as Non-Executive Independent Director of the Company. He is a graduate from Punjab University, Chandigarh has experience of over 46 years. He is a Promoter & Managing Director of Hisar Metal Industries Limited, a BSE & NSE listed Company.

**Sanjeev Gupta**, aged 55 years, and is currently designated as Non-Executive Independent Director of the Company. He is a B-Tech in Mechanical Engineer from NIT Kurukshetra. He is a promotor and Director in Telmos and Opulent Automobiles and has experience in the Automobile sector for more than 20 years.

**Ashwani Kumar Garg**, aged 61 years, and is currently designated as Non-Executive Independent Director of the Company. He is a postgraduate in MA Economics and has an experience for more than 30 years in Seeds sector.

To conclude, the company has 4 promoters out of which three are individual promoters who has vast knowledge, and experience in the industry in which the company operates. The Remaining Directors of the company also have good knowledge and experience in their respective fields which helps in the overall growth of the company.



**Financial Snapshot**

<b>Profit and Loss Statement</b>				<b>(In Cr.)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Sep-23</b>
Revenue from Operations	510.47	818.00	1,113.12	530.51
Other Income	1.04	0.48	1.26	0.73
<b>Total Income</b>	<b>511.51</b>	<b>818.48</b>	<b>1,114.38</b>	<b>531.24</b>
<b>Expenses</b>				
Cost of Raw material consumed	417.35	751.77	1,065.10	486.45
Changes in inventories of finished goods, work-in-process and Stock-in-Trade	36.33	-6.68	-52.25	-6.65
Employee benefits expense	13.61	14.98	17.52	9.20
Finance Costs	9.17	8.70	12.26	8.75
Depreciation and Amortization expense	6.58	6.12	6.37	3.59
Other expenses	24.30	28.23	37.17	18.55
<b>Total Expenses</b>	<b>507.35</b>	<b>803.12</b>	<b>1,086.15</b>	<b>519.89</b>
<b>EBITDA</b>	<b>18.87</b>	<b>29.70</b>	<b>45.59</b>	<b>22.96</b>
<b>EBITDA Margin</b>	<b>3.70%</b>	<b>3.63%</b>	<b>4.10%</b>	<b>4.33%</b>
<b>Profit/(Loss) before tax</b>	<b>4.16</b>	<b>15.36</b>	<b>28.22</b>	<b>11.35</b>
<b>Tax Expense</b>				
Current Tax	1.71	4.20	7.23	3.10
Deferred Tax Expense / (credit)	1.76	-0.17	-0.07	-0.27
<b>Total Tax Expense</b>	<b>3.47</b>	<b>4.03</b>	<b>7.16</b>	<b>2.83</b>
<b>Profit/(Loss) for the year</b>	<b>0.69</b>	<b>11.33</b>	<b>21.07</b>	<b>8.52</b>
<b>Net Profit Margin</b>	<b>0.13%</b>	<b>1.38%</b>	<b>1.89%</b>	<b>1.60%</b>

<b>Balance Sheet</b>				<b>(In Cr.)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Sep-23</b>
<b>ASSETS</b>				
<b>Non-Current Assets</b>				
Property, Plant and Equipment	52.03	49.86	54.33	62.87
Capital work-in-progress	-	-	-	0.84
Financial Assets				
(i) Other financial assets	0.64	0.51	0.71	1.07
Other non-current assets	0.36	1.42	7.13	11.11
<b>Total Non-Current assets</b>	<b>53.03</b>	<b>51.79</b>	<b>62.17</b>	<b>75.89</b>
<b>Current Assets</b>				
Inventories	51.06	101.21	120.30	149.91
Financial Assets				
(i) Trade Receivables	39.28	44.81	54.45	73.59
(ii) Cash and Cash Equivalents	5.81	12.58	9.43	6.02
(iii) Other Bank Balances	9.66	8.40	16.12	20.39
(iv) Other financial assets	7.85	6.13	8.92	9.90
Current Tax Assets (net)	0.45	-	-	0.89
Other current assets	5.79	23.61	22.24	39.89
<b>Total Current assets</b>	<b>119.90</b>	<b>196.75</b>	<b>231.46</b>	<b>300.59</b>
<b>Total Assets</b>	<b>172.93</b>	<b>248.54</b>	<b>293.63</b>	<b>376.48</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Share Capital	14.18	14.18	14.18	14.18
Other Equity	46.31	57.79	79.01	87.57
<b>Total Equity</b>	<b>60.49</b>	<b>71.97</b>	<b>93.20</b>	<b>101.76</b>
<b>Liabilities</b>				
<b>Non-current liabilities</b>				
Financial Liabilities				
(i) Borrowings	7.57	14.24	13.51	19.44



<b>Balance Sheet</b>					<b>(In Cr.)</b>
Provisions	0.81	0.84	0.92	1.05	
Deferred tax liabilities (net)	1.76	1.64	1.55	1.25	
<b>Total Non-current liabilities</b>	<b>10.13</b>	<b>16.72</b>	<b>15.98</b>	<b>21.74</b>	
<b>Current liabilities</b>					
Financial Liabilities					
(i) Borrowings	66.65	112.81	138.86	167.23	
(ii) Trade Payables					
- Due to MSME	-	-	-	-	
- Due to Others	32.91	42.65	41.62	78.32	
(iii) Other Financial Liabilities	1.08	1.73	1.34	2.41	
Other current liabilities	1.62	2.19	1.77	4.90	
Provisions	0.05	0.06	0.14	0.12	
Current tax liabilities (Net)	-	0.40	0.72	-	
<b>Total Current liabilities</b>	<b>102.31</b>	<b>159.84</b>	<b>184.45</b>	<b>252.99</b>	
<b>Total Liabilities</b>	<b>112.44</b>	<b>176.56</b>	<b>200.43</b>	<b>274.73</b>	
<b>Total Equity and Liabilities</b>	<b>172.93</b>	<b>248.54</b>	<b>293.63</b>	<b>376.48</b>	

<b>Cash Flow Statement</b>					<b>(In Cr.)</b>
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Sep-23</b>	
Net Cash Flow from Operating Activities	45.42	-34.55	7.03	-8.20	
Net Cash Flow from Investing Activities	-0.89	-4.07	-15.53	-16.49	
Net Cash Flow from Financing Activities	-36.49	44.14	13.07	25.55	

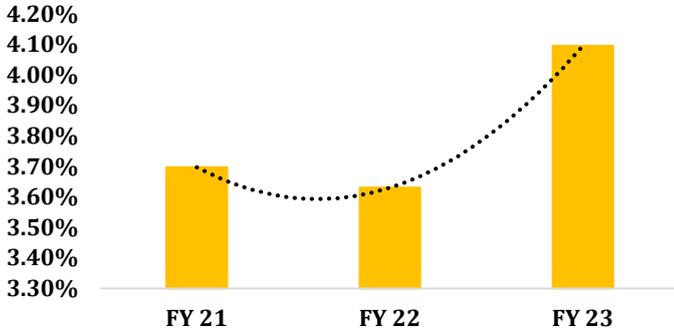
<b>Ratio Sheet</b>				
<b>Particulars</b>	<b>FY 21</b>	<b>FY 22</b>	<b>FY 23</b>	<b>Sep-23*</b>
<b>Per Share Data</b>				
Diluted EPS	0.49	7.99	14.85	8.96
BV per share	31.90	37.96	49.15	96.17
<b>Operating Ratios</b>				
EBITDA Margins	3.70%	3.63%	4.10%	4.33%
PAT Margins	0.13%	1.38%	1.89%	1.60%
Inventory days	36.51	45.16	39.45	51.71
Debtor days	28.09	20.00	17.85	25.39
Creditor days	28.49	19.59	14.73	28.17
<b>Return Ratios</b>				
RoCE	17%	27%	36%	19%
RoE	1%	16%	23%	9%
<b>Valuation Ratios (x)</b>				
EV/EBITDA	6.83	6.28	5.18	7.75
Market Cap / Sales	0.56	0.35	0.26	0.27
P/E	308.16	18.90	10.17	16.86
Price to Book Value	4.73	3.98	3.07	1.57
<b>Solvency Ratios</b>				
Debt / Equity	1.12	1.58	1.50	0.98
Current Ratio	1.17	1.23	1.25	1.19
Quick Ratio	0.67	0.60	0.60	0.60
Asset Turnover	2.95	3.29	3.79	1.41
Interest Coverage Ratio	1.34	2.71	3.20	2.21

\*Annualized Figures

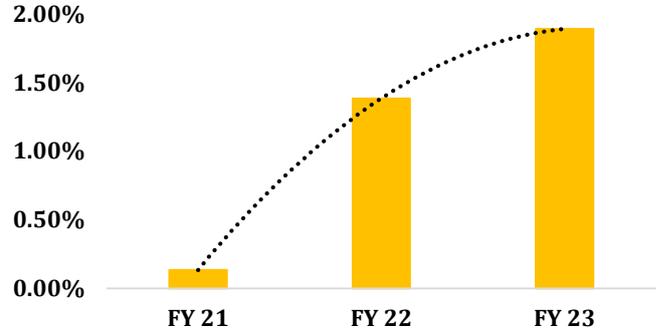


### Financial Charts

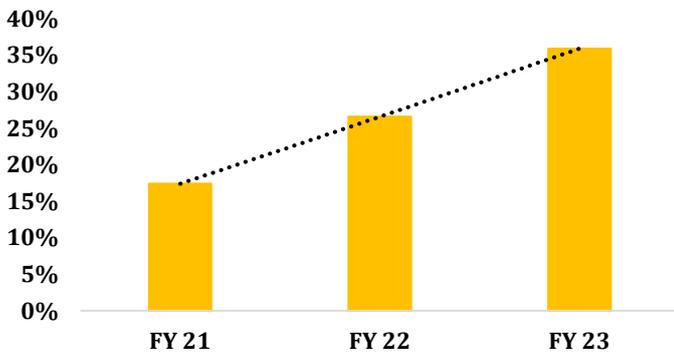
#### EBITDA Margin



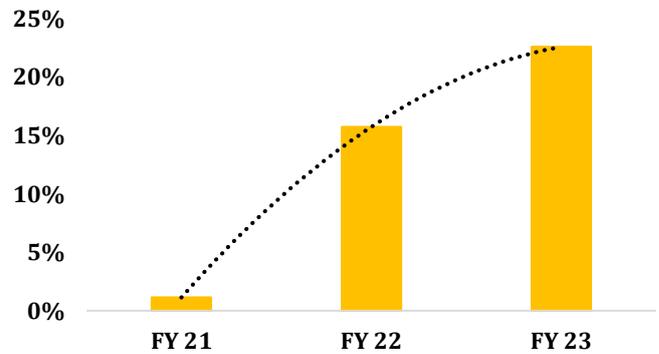
#### Net Profit Margin



#### Return On Capital Employed



#### Return on Equity



### Key Risk Factors

1. Company is dependent on, and derive a substantial portion of its revenue from, a single customer, Jindal Pipes Limited and over 90% of revenue is derived from a single customer. Cancellation by Jindal Pipes Limited or delay or reduction in their orders could have a material adverse effect on company's business, results of operations and financial condition.
2. There are outstanding legal proceedings involving the Company, Promoters/Director and Group Companies amounting to Rs. 5.45 Cr. Any adverse decision in such proceedings may have a material adverse effect on business, results of operations and financial condition.
3. Company has entered into long-term agreements with Steel Authority of India Limited & JSW Steel Limited ("Raw Material Suppliers") i.e., contributing more the 85% of company's raw material supplies, in case of any disruption in agreement, company's cost, revenue & result will affect accordingly.
4. The company has had negative cash flows from operating activities for the FY22 and for the period ended September 2023 and may continue to have negative cashflows in the future.

**Track Record of Lead Manager**

The lead manager to the issue is Khambatta Securities Limited. A table has been set below highlighting the details of the IPO of the last 8 companies handled by the Lead Managers in recent times –

**Khambatta Securities Limited –**

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	EMS Limited	321.25	211.00	September 21, 2023	500.95
2.	Sahaj Fashions Limited	13.96	30.00	September 06, 2023	26.00
3.	De Neers Tools Limited	22.99	101.00	May 11, 2023	225.95
4.	Quicktouch Technologies Limited	9.33	61.00	May 02, 2023	207.95
5.	Quality Foils (India) Limited	4.52	60.00	March 24, 2023	146.00
6.	VELS Film International Limited	33.74	99.00	March 22, 2023	83.00
7.	Gayatri Rubbers and Chemicals Limited	4.58	30.00	February 07, 2023	200.00
8.	Rudrabhishek Enterprises Limited	18.73	41.00	July 13, 2018	190.50

\*CMP for all the above-mentioned companies is taken as of 15<sup>th</sup> February 2024.

As per the offer document, Khambatta Securities Limited have had 7 mandates in the last three fiscal years. For Khambatta Securities Limited out of the 8 mentioned above, all opened at premiums ranging from 0.61% to 88.12% on the listing day.



### Recommendation

The company has been in the industry since 2003 and thus has vast experience in the industry. The company has shown a good growth in its revenue, profits and its margins. The company faces high competition. The management outlook of the company is satisfactory.

The P/E on an annualized and post-IPO basis is around 16.86 times which makes it fully priced by looking at the performance of the company. The Sector P/E is 22.2 times.

The company faces high competition in the industry in which the company operates. The company has shown good growth in its revenue, profits and its margins. The company has a long-term agreement for the six (6) years with the Jindal Pipes Ltd, which will provide company with a consistent revenue and has plan to increase its revenue by increasing its exports as mentioned in the business strategies. Thus, keeping in mind the above-mentioned points and at the given P/E a well-informed investor may **APPLY** for this IPO.



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