

IPO Details	
Opening Date	Nov 22, 2023
Closing Date	Nov 24, 2023
Stock Exchange	BSE, NSE
Lot Size	88 Shares
Issue Price	₹ 160 to ₹ 169 per share
Issue Size	Aggregating up to 500.69 Cr.
Fresh Issue	Aggregating up to 302 Cr.
Offer for Sale	Aggregating up to 198.69 Cr.
Application Amount	Min. Inv. - ₹ 14,872 (88 shares) Max. Inv. – ₹ 1,93,336 (1,144 shares)

IPO Objective	
1.	Expansion in capacity of automotive oil at the company's Silvassa Plant.
2.	Expansion in capacity of petroleum jelly and accompanying cosmetic product division at the company's Talaja Plant.
3.	Expansion in capacity of white oils by installing blending tanks at the company's Talaja Plant.
4.	Investment in Texol of a loan for financing the repayment of loan.
5.	Working Capital Requirements, General Corporate Purpose.

Pre-Issue Shareholding		
Category	No. of Shares	% of Total Shares
Promoter & Promoter Group	7,00,00,000	87.50%
Public	1,00,00,000	12.50%

Promoter of the Company	
1	Ramesh Babulal Parekh
2	Samir Ramesh Parekh
3	Aslesh Ramesh Parekh

Competitive Strengths	
1	Leading market share of the Indian.
2	Extensive and diversified customer base and a supplier base.
3	Strategically located manufacturing facilities and in-house R&D capabilities
4	Resilient, flexible, scalable business model
5	Track record of financial performance

Company Background	
○	Gandhar Oil Refinery Limited was originally incorporated in the year 1992 and has its registered office in Mumbai, Maharashtra.
○	The Company is a leading manufacturer of white oils by revenue with a growing focus on the consumer and healthcare end industries.
○	The Company's products are used as ingredients by leading Indian and global companies for the manufacture of end products for the consumer, healthcare, automotive, industrial, power and tyre and rubber sectors.
○	As of 30 th June 2023, the Company had 440 employees on its payroll.

Market Capitalization (In Cr.)	
Pre-Issue	Post-Issue
₹ 1,352	₹ 1,654

Financial Summary (In Cr.)				
For the Period Ended	Mar-21	Mar-22	Mar-23	Jun-23
Total Assets	1,097.70	1,318.21	1,613.44	1,795.58
Net Assets	375.76	560.71	760.21	810.79
Total Borrowings	176.78	158.16	169.53	335.62
Total Revenue	2,069.58	3,397.98	4,101.79	1,071.52
Profit After Tax	161.14	184.30	213.17	54.28

Tentative Timeline	
Opening Date	Nov 22, 2023
Closing Date	Nov 24, 2023
Basis of Allotment	Nov 28, 2023
Initiation of Refunds	Nov 29, 2023
Credit of Shares to Demat	Nov 29, 2023
Listing Date	Nov 30, 2023

Company Background and Analysis

The Company was originally incorporated on October 7, 1992. The Company is a leading manufacturer of white oils by revenue with a growing focus on the consumer and healthcare end-industries. The product suite of the company comprised over 440 products primarily across the personal care, healthcare and performance oils (“PHPO”), lubricants and process and insulating oils (“PIO”) divisions under the “Divyol” brand. The Company’s products are used as ingredients by leading Indian and global companies for the manufacture of end products for the consumer, healthcare, automotive, industrial, power and tyre and rubber sectors.

The product categories and primary end-industries for the company’s three main business divisions are as follows:

S. No.	Business division	Product categories	Primary end-industries
1.	Personal care, healthcare and performance oils (PHPO)	White oils, waxes and jellies	Consumer; healthcare; plastics; chemical; textiles; and fragrance
2.	Lubricants	Automotive oils and industrial oils	Automobile; and industrial machines and equipment
3.	Process and insulating oils (PIO)	Transformer oils and rubber processing oils	Transformer manufacturers; power generation and distribution; and tyre and rubber product manufacturers

The white oil market is the fastest growing segment in the speciality oils sector and the Company is India’s largest manufacturer of 204 white oils by revenue in Financial Year 2023, including domestic and overseas sales and is one of the top five players globally in terms of market share.

As of June 30, 2023, the products were sold in over 100 countries across the globe. The Company catered to over 3,500 customers in the Financial Year 2023, including leading Indian and global companies such as Procter & Gamble (“P&G”), Unilever, Marico, Dabur, Encube, Patanjali Ayurved, Bajaj Consumer Care, Emami and Amrutanjan Healthcare, supported by the global supplier base and manufacturing operations in India and the United Arab Emirates.

Revenue Bifurcation for the financial year ended 2021, 2022, 2023, and the period ended June 30, 2022, and 2023, are as follows –

(Amount in Cr.)

Particulars	Mar-21		Mar-22		Mar-23		Jun-23	
	Amt	(%)	Amt	(%)	Amt	(%)	Amt	(%)
PHPO	771.67	44.64	1,479.79	53.50	2,098.30	54.96	552.58	56.29
Lubricants	473.32	27.38	594.22	21.48	955.58	25.03	262.88	26.78
PIO	219.16	12.68	291.64	10.54	363.26	9.51	65.91	6.71
Channel Partners	264.59	15.31	400.54	14.48	401.03	10.50	100.31	10.22
Total	1,728.74	100.00	2,766.20	100.00	3,818.16	100.00	981.68	100.00

To conclude, the company was incorporated in the year 1992, The company is a leading manufacturer of white oils with a growing focus on the consumer and healthcare end industries The company received the majority of its revenue from Personal care, healthcare and performance oils (PHPO).

Business Strategies

1. Enhanced focus on the consumer and healthcare end-industries–

The company leverages the relationships with existing customers in the consumer and healthcare end industries to expand the wallet share with them and look at acquiring new customers in these end industries and also continue to collaborate with the customers to provide offerings customized to their requirements using R&D and manufacturing capabilities.

2. Continue to increase overseas sales by strategically expanding product offerings–

The company intends to focus on expanding the overseas business to additional countries where currently they have a limited business presence and leverage the existing customer relationships to expand into manufacturing ingredients for key customers, particularly in the PHPO division, for their products in other geographies, such as Indonesia, Europe and the United States.

3. Strengthen the customer base by growing existing customer business and acquiring new customers–

The company intends to strengthen its relationships with existing customers and explore opportunities to grow by expanding the array of products and solutions that it offers to the customers, and to win new customer business by developing products and solutions aligned with their needs.

4. Strengthen the manufacturing and R&D capabilities –

The company enhances the product development and customization capabilities to increase the application of the products across multiple industries and intends to continue enhancing the operational efficiencies, to increase economies of scale, better absorb fixed costs, reduce the other operating costs and strengthen the competitive position.

Competitive Scenario and Peer Mapping

Competition

The company faces significant competition in this Industry. The company operates in a highly competitive sector. The company has a moderate barrier to entry, The bargaining power with the suppliers is moderate in this oil industry. The bargaining power with the customers is low in this sector.

Peer Analysis

The comparison of the key performance indicators of the listed peers as of Mar-23 is given below –

Particulars	Gandhar Oil Refinery Ltd	Savita Oil Technologies Limited	Apar Industries Limited	Panama Petrochem Limited	Galaxy Surfactants Limited	Privi Speciality Chemicals Limited	Rossari Biotech Limited	Fairchem Organics Limited
	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023	31st Mar 2023
Net Profit Margin	5%	6%	4%	10%	6%	1%	7%	7%
EBITDA Margin	7%	68%	8%	14%	11%	12%	13%	11%
ROCE	31%	141%	46%	31%	22%	6%	11%	23%
ROE	14%	15%	29%	23%	17%	3%	8%	17%
EPS (INR)	23.77	31.83	157.48	29.85	60.36	5.75	12.90	33.41

The comparison of the key performance indicators of the listed peers as of Mar-22 is given below –

Particulars	Gandhar Oil Refinery Ltd	Savita Oil Technologies Limited	Apar Industries Limited	Panama Petrochem Limited	Galaxy Surfactants Limited	Privi Speciality Chemicals Limited	Rossari Biotech Limited	Fairchem Organics Limited
	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022	31st Mar 2022
Net Profit Margin	5%	8%	2%	11%	5%	7%	7%	11%
EBITDA Margin	7%	73%	5%	15%	8%	14%	12%	16%
ROCE	37%	134%	22%	34%	15%	10%	12%	38%
ROE	16%	19%	14%	26%	11%	13%	10%	29%
EPS (INR)	18.95	180.51	61.04	28.33	37.76	26.03	14.40	52.15

The comparison of the key performance indicators of the listed peers as of Mar-21 is given below –

Particulars	Gandhar Oil Refinery Ltd	Savita Oil Technologies Limited	Apar Industries Limited	Panama Petrochem Limited	Galaxy Surfactants Limited	Privi Speciality Chemicals Limited	Rossari Biotech Limited	Fairchem Organics Limited
	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021	31st Mar 2021
Net Profit Margin	7%	11%	1%	10%	9%	9%	11%	11%
EBITDA Margin	12%	109%	10%	14%	16%	18%	18%	17%
ROCE	48%	162%	8%	32%	21%	15%	24%	30%
ROE	22%	20%	21%	24%	17%	16%	20%	25%
EPS (INR)	12.54	159.16	35.75	20.40	50.17	29.96	15.25	32.62

Based on the above analysis, the company on average when compared to its peer companies has performed lower in terms of profitability margins, RoCE, ROE, and EPS for the FY 2023.

Industry Overview

Exhibit 1: Indian White Oil Market

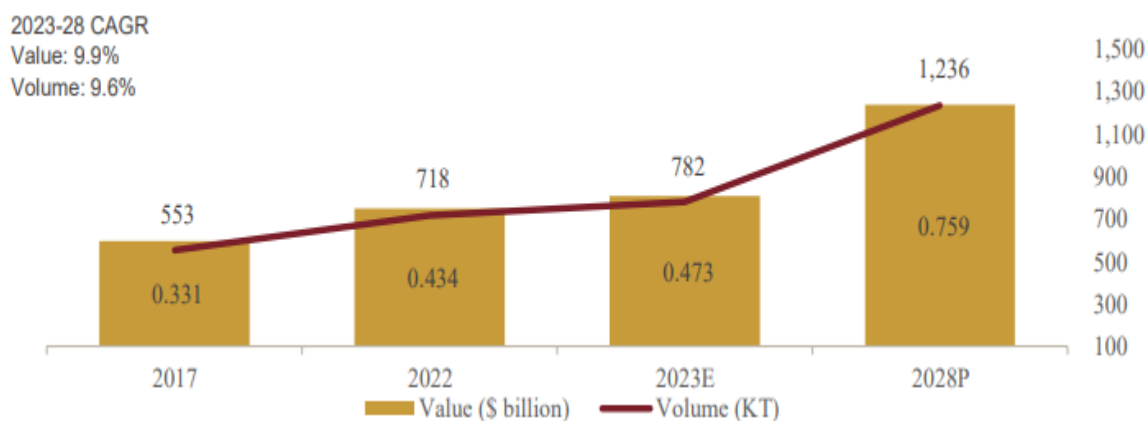
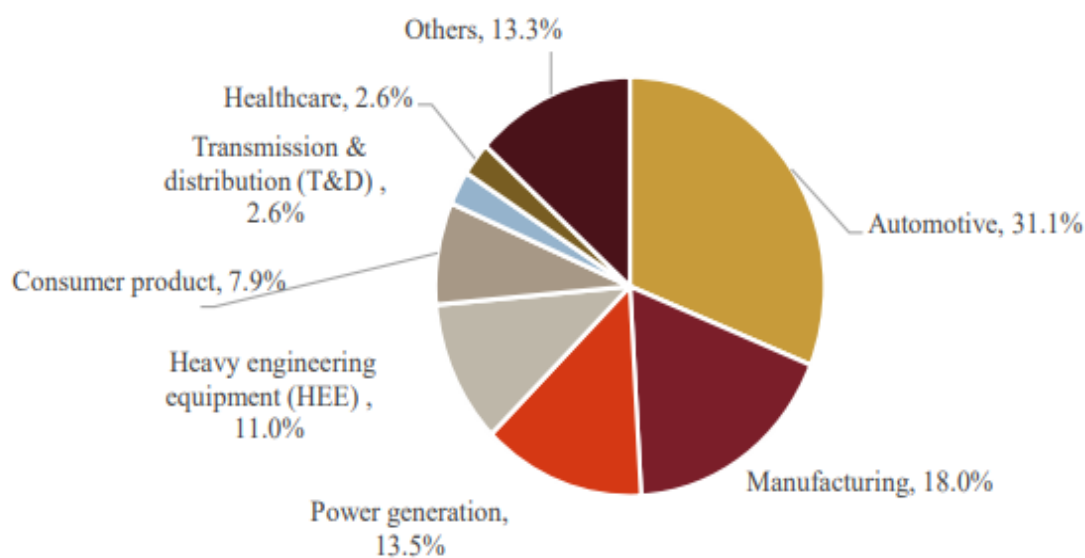


Exhibit 2: Indian Specialty oil market share by end use segment in 2022



(Source: prospectus)

The Global Specialty Oil Industry-

The global specialty oil market is characterized by a large product mix and a wide variety of applications across multiple end-user industries. Overall market growth is driven by increasing demand across multiple products that in turn is gaining from the positive outlook of end-user industries.

For instance, white oil market demand benefits from growth in pharmaceuticals & personal care products, while transformer oil demand benefits from the transmission & distribution industry. Further, industrial oil demand is significantly driven by the rising focus on the domestic manufacturing sector. Also, automotive oil benefits from rising transport needs, improving income levels and improving road infrastructure. Overall, these industries mainly drive the sectoral demand of the specialty oil sector

The global specialty oil market value, estimated at \$129.90 billion in 2023, is expected to grow to \$154.0 billion by 2028, at a CAGR of 3.5%. The specialty oil market is estimated to create an absolute incremental opportunity of ~\$24 billion over the next five years driven by increasing consumption of specialty oils in different end-use industries such as consumer, pharmaceuticals, automotive, manufacturing, power generation, and others.

Indian Specialty Oil Industry-

Indian manufacturers export white oil across APAC, Europe, and MEA. Key Indian white oil manufacturers, such as Gandhar Oil, Raj Petro, Apar Industries and Savita Oil, export their products to customers located across APAC, Europe, MEA and America. Key importing countries in APAC include Indonesia, Vietnam, Bangladesh, Sri Lanka, and Australia. In Europe, companies are exporting to countries such as Italy, Spain, Georgia, and Poland while in MEA (Middle East & Africa), Tanzania, Kenya, Nigeria, South Africa, Ghana are the top export destinations. Canada and US are the major importing countries in America. African and Asian countries will continue to rely on imports because of the growing end-use applications and the limited or nonexistence of domestic manufacturers of white oils.

The Indian transformer oil market is estimated to be worth \$0.19 billion in 2023 and reach \$0.27 billion by 2028, at a CAGR of 7.2%. This growth will be driven by the expansion of the T&D system and grid network to meet the expected rise in power consumption brought on by rapid industrialization and urbanization.

The consumer product segment is expected to grow at 9.1% CAGR, reaching \$0.92 billion by 2028 from \$0.60 billion in 2023. The market volume is estimated to be 455 KT in 2023. This is expected to grow by 9.2% CAGR over the next 5 years, reaching 705 KT by 2028.

One of the key elements affecting the market for beauty and personal care goods in India is the growing emphasis on personal looks, social status, personal hygiene, and wellness supported by the rising income levels. Increasing gourmet brands, growth in the dairy and bakery products, demand for packaged food and healthy alternatives, and growth in the nutraceutical market are some of the key market drivers of the food & beverages segment in India.

(Source: prospectus)

Key Managerial Personnel

Ramesh Babulal Parekh, aged 69, is one of the Promoters, Chairman and Managing Director of the Company. He holds a bachelor's degree in commerce. He serves as a director on the board of the Manufacturers of Petroleum Specialities Association. He has thirty-one years of experience in the petroleum and speciality oils industry. He is currently responsible for the overall management and organisation of the company and also monitors the overall performance of the company.

Samir Ramesh Parekh, aged 43, is one of the Promoters, Vice Chairperson and Joint Managing Director of the Company. He holds a bachelor's degree in commerce. He has nineteen years of experience in manufacturing and marketing of the petroleum and speciality oils industry. He is also a director on the board of directors of other companies including Gandhar Shipping and Logistics Private Limited, Nature Pure Wellness Private Limited and Gandhar Foundation. He is currently responsible for managing the operations of the company's Silvassa manufacturing facility.

Aslesh Ramesh Parekh, aged 41, is one of the promoters and Joint Managing Director of the Company. He holds a bachelor's degree in science and a post-graduation in e-management and business administration. He has nineteen years of experience in the petroleum and speciality oils industry. He is also a director on the board of directors of Nature Pure Wellness Private Limited, Gandhar Foundation and Texol Oils FZC. He is also a partner of Gandhar Developers LLP. He is currently responsible for managing the operations of the company.

Raj Kishore Singh, aged 70, is an Independent Director of the Company. He holds a bachelor's degree in technology in mechanical engineering. He has experience in the petroleum industry and has previously worked with Bharat Petroleum Corporation Limited. He currently serves as an independent director on the board of directors of Aegis Logistics Limited, Tema India Limited, Texol Lubritech FZC, Essar UK Services Private Limited and Essar Construction India Limited.

Amrita Nautiyal, aged 52, is an Independent Director of the Company. She holds a bachelor's degree in commerce and a diploma in business management. She is a fellow member of the Institute of Company Secretaries of India. She is also a director on the board of directors of Cipla Health Limited and Jay Precision Pharmaceuticals Private Limited. She is currently a chairperson of the Western India Regional Council of the Institute of Company Secretaries of India (WIRC- ICSI).

Deena Asit Mehta, aged 62, is an Independent Director of the Company. She holds a bachelor's degree in commerce and master's degree in management studies. She was the first woman president of the BSE and also a fellow member of the Institute of Chartered Accountants of India and Securities and Investment Institute. She has an experience in the banking sector. She is currently a director on the board of directors of Asit C Mehta Financial Services Limited, Asit C Mehta Investment Intermediates Limited, NMIMS Business School Alumni Association, Fino Payments Bank Limited and Reliance Asset Reconstruction Company Limited.

To conclude, there are three Promoters in the company, and they have over a decade of experience directly linked to the operations of the company and remaining Directors of the company have good knowledge and experience in the fields which help in the growth of the company.

Financial Snapshot

Profit and Loss Statement (In Cr.)				
Particulars	FY 21	FY 22	FY 23	Jun-23
Revenue from operations	2,063.86	3,389.13	4,079.44	1,070.34
Other Income	5.73	8.85	22.35	1.18
Total Income	2,069.58	3,397.98	4,101.79	1,071.52
Expenses				
Cost of materials consumed	1,390.71	2,382.27	3,325.99	867.56
Purchase of stock-in-trade	325.33	572.50	214.64	81.24
Changes in inventories of finished goods, work-in-process and Stock-in-Trade	-31.69	-22.36	15.62	-7.33
Employee benefits expense	24.803	33.96	52.39	10.98
Finance Costs	30.57	30.37	51.51	13.45
Depreciation and Amortization expense	13.84	14.11	16.51	4.65
Other expenses	106.14	155.28	154.19	33.83
Total Expenses	1,859.70	3,166.13	3,830.84	1,004.38
Restated profit before tax	235.69	299.10	3,851.96	1,149.20
Earnings Before Interest, Taxes, Depreciation & Amortization	248.57	267.48	316.62	84.06
EBITDA Margin	12%	8%	8%	8%
Profit/(Loss) before tax	209.88	231.85	270.95	67.14
Tax Expense	-	-	-	-
Current Tax	47.31	47.34	58.11	13.22
Short/(excess) provision of tax relating to earlier years	-0.10	-	-	-
Deferred tax charges/(credit)	1.53	0.21	-0.33	-0.37
Total Tax Expense	48.74	47.55	57.78	12.85
Restated profit after tax	161.14	184.30	213.17	54.28
Share of loss from an Associate	-	-	-	-
Profit/(Loss) for the year	161.14	184.30	213.17	54.28
Net Profit Margin	8%	5%	5%	5%

Balance Sheet (In Cr.)				
Particulars	FY 21	FY 22	FY 23	Jun-23
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	158.20	158.31	174.75	173.11
Capital work-in-progress	21.57	44.01	72.67	80.68
Investment Property	0.74	0.84	0.84	0.84
Intangible Assets	1.29	1.18	1.13	1.06
Right of Use Asset	23.94	29.03	42.51	41.02
Goodwill on consolidation	-	0.33	0.33	0.33
Financial Assets	-	-	-	-
(i) Investments	0.17	0.17	0.16	0.19
(ii) Other investments	-	-	-	-
(iii) Loans	0.04	0.10	0.19	0.24
(iv) Other financial assets	6.39	20.40	62.36	39.93
Deferred tax assets (net)	0.05	-	0.10	0.55
Other Non-Current Assets	1.85	2.25	3.47	4.07
Total Non-Current assets	214.24	256.62	358.50	342.01
Current Assets	-	-	-	-
Inventories	201.27	325.63	450.87	479.19
Financial Assets	-	-	-	-
(i) Investments	-	-	-	-
(ii) Trade Receivables	435.24	441.98	561.83	681.95
(iii) Cash and Cash Equivalents	11.28	59.68	46.846	59.05
(iv) Other Bank Balances other than (iii) above	94.97	123.11	61.40	85.46
(v) Loans	0.11	0.18	8.75	4.83

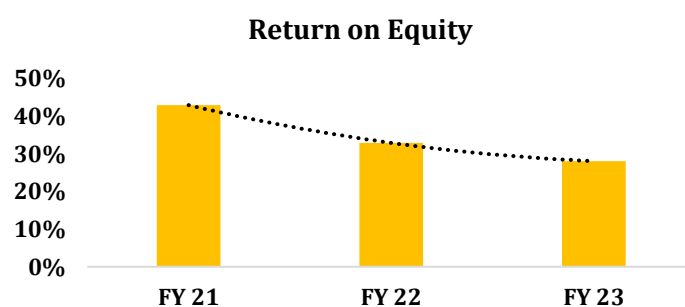
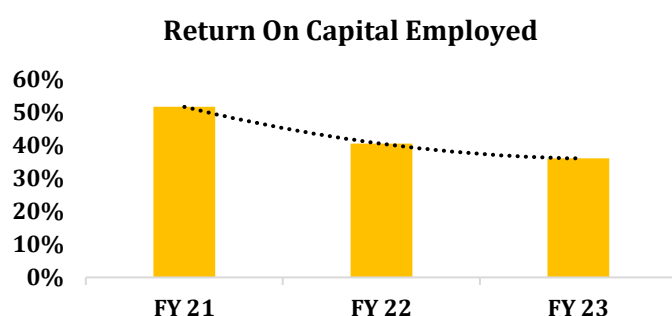
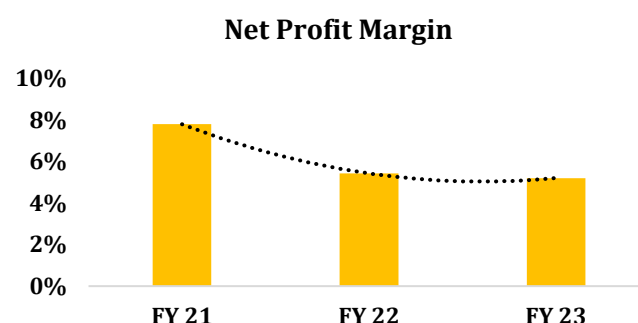
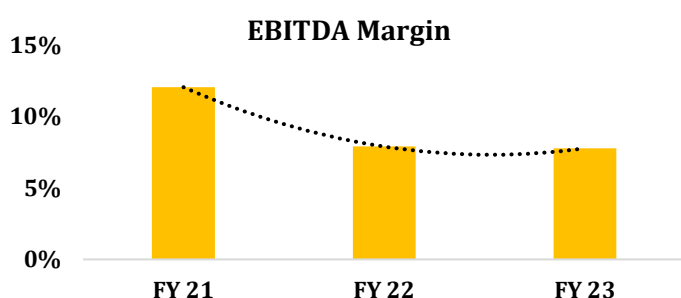
Balance Sheet					(In Cr.)
(vi) Other financial assets	88.78	11.18	18.85	19.32	
Current tax assets (net)	-2.13	-	-	-	
Other current assets	53.93	99.83	106.40	123.78	
Total Current assets	883.46	1,061.58	1,254.93	1,453.57	
Assets classified as held for sale	-	-	-	-	
Total Assets	1,097.70	1,318.21	1,613.44	1,795.58	
EQUITY AND LIABILITIES					
Equity					
Share Capital	16.00	16.00	16.00	16.00	
Instruments entirely equity in nature	-	-	-	-	
Other Equity	354.04	525.12	709.30	753.79	
Total equity attributable to equity holders of the company	370.04	541.12	725.30	769.79	
Non-controlling interests (NCI)	5.73	19.58	34.91	41.00	
Total Equity	375.76	560.71	760.21	810.79	
Liabilities					
Non-current liabilities					
Financial Liabilities	-	-	-	-	
(i) Borrowings	54.50	33.90	22.30	15.58	
(ii) Lease liabilities	21.30	27.89	46.33	45.80	
Provisions	2.50	2.38	3.48	3.64	
Deferred tax liability (Net)	-	0.19	-	-	
Total Non-current liabilities	78.30	64.34	72.11	65.02	
Current liabilities					
Financial Liabilities	-	-	-	-	
(i) Borrowings	122.28	124.26	147.23	320.04	
(ii) Lease Liabilities	4.49	4.73	4.13	3.53	
(iii) Trade Payables	-	-	-	-	
Dues of micro and small enterprises	1.90	2.59	3.02	3.46	
Others	468.56	514.74	564.23	526.71	
(v) Others	22.30	22.21	17.52	27.82	
Other current liabilities	23.71	18.74	42.08	24.49	
Short-Term Provisions	0.40	1.07	1.23	1.27	
Liabilities for current tax (Net)	-	4.82	1.68	12.44	
Total Current liabilities	643.64	693.16	781.13	919.76	
Total Liabilities	721.93	757.50	853.23	984.78	
Total Equity and Liabilities	1,097.70	1,318.21	1,613.44	1,795.57	

Cash Flow Statement					(In Cr.)
Particulars	FY 21	FY 22	FY 23	Jun-23	
Net Cash Flow from Operating Activities	118.06	166.65	104.39	-132.70	
Net Cash Flow from Investing Activities	-22.36	-115.96	-73.43	-6.62	
Net Cash Flow from Financing Activities	-91.09	-4.13	-43.79	151.52	

Ratio Sheet				
Particulars	FY 21	FY 22	FY 23	Jun-23*
Per Share Data				
Diluted EPS	12.54	18.42	23.77	20.43
BV per share	0.38	0.55	0.74	125.40
Operating Ratios				
EBITDA Margins	12%	8%	8%	8%
PAT Margins	8%	5%	5%	5%
Inventory days	35.60	35.07	40.34	40.74
Debtor days	76.97	47.60	50.27	57.98
Creditor days	102.58	65.25	59.58	51.77
Return Ratios				
RoCE	52%	41%	36%	21%
RoE	43%	33%	28%	16%
Valuation Ratios (x)				
EV/EBITDA	2.15	2.39	2.68	12.59
Market Cap / Sales	80.14	48.80	40.54	1.55
P/E	13.48	8.92	7.11	8.27
Price to Book Value	446.98	305.66	228.04	1.35
Solvency Ratios				
Debt / Equity	0.47	0.28	0.22	0.26
Current Ratio	1.37	1.53	1.61	1.58
Quick Ratio	1.06	1.06	1.03	1.06
Asset Turnover	1.88	2.57	2.53	0.60
Interest Coverage Ratio	7.68	8.34	5.83	5.90

*Ratio sheet for June-23 is annualized

Financial Charts



Key Risk Factors

1. The company obtains a substantial portion of raw materials from a limited number of suppliers, and they do not have long-term contracts with the suppliers. The top 10 suppliers contributed to 75.34%, 74.26% and 65.38% for the FY ended 2022, 2023, and the period ended June 2023.
2. The company has contingent liabilities amounting to Rs. 277.29 crores which could adversely affect the financial condition.
3. The company has pending litigations against the company, certain subsidiaries, group companies and certain Promoters and Directors. Any adverse decision in such proceedings may render them liable to liabilities/penalties and may adversely affect the business, cash flows, financial condition and reputation amounting to Rs. 329.30 crores.

Track Record of Lead Manager

The lead manager to the issue is Nuvama Wealth Management Limited, ICICI Securities Limited. A table has been set below highlighting the details of the IPO of the recent companies handled by the Lead Managers in recent times –

ICICI Securities Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	ASK Automotive Limited	834.00	282.00	November 15, 2023	314.00
2.	Protean eGov Technologies Limited	490.33	792.00	November 13, 2023	1166.00
3.	ESAF Small Finance Bank Limited	463.00	60.00	November 10, 2023	68.40
4.	Cello World Limited	1900.00	648.00	November 06, 2023	792.00
5.	Blue Jet Healthcare Limited	840.27	346.00	November 01, 20223	384.00

The company has had 46 mandates in the past three years (including the current year).

Nuvama Wealth Management Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	ESAF Small Finance Bank Limited	463.00	60.00	November 10, 2023	68.40
2.	Sai Silks (Kalamandir) Limited	1201.00	222.00	September 27, 2023	274.00
3.	Jupiter Lifeline Hospitals Limited	869.08	735.00	September 18, 2023	997.00
4.	TVS Supply Chain Solutions Limited	880.00	197.00	August 23, 2023	213.00
5.	Inox Green Energy Services Limited	740.00	65.00	November 23, 2022	68.90

The company has had 16 mandates in the past three years (including the current year).

*CMP for the above-mentioned companies is taken as of 17th November 2023.

As per the offer document, of the above-mentioned mandates for the Lead Managers, all mandates had opened at premium on the listing day.

Recommendation

The company has experience over three decades with its incorporation year being 1992. The top-line financials of the company have seen an increasing trend and can be sustained forward. The bottom line of the financials has also seen growth over the years.

The company does face significant competition in the industry. The management of the company is satisfactory.

The P/E on a post-IPO basis is 7.76 times which seems to be overpriced by looking at the performance of the company. The Sector P/E is 12.7 times.

The company is engaged in the business of White Oil which has a demand in the current industry. The company has also been able to increase its revenue consistently and the outlook of the same is satisfactory. The overall outlook of the company is good. The company is using its net proceeds for capacity expansion which will in turn lead to profits for the company. From the above-mentioned points, we recommend **APPLY** to this IPO.

Disclaimer

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